

NEW HAMPSHIRE ESTATE PLANNING COUNCIL
53 Regional Drive, Suite 1, Concord, NH 03301
Tel. (603) 228-1231 – Email: info@nhpec.org

Join Us for the Next Council Dinner Meeting!

Date: Wednesday, January 13, 2016
Location: Manchester Country Club,
180 South River Road, Bedford, NH 03104

Networking Mixer: 5:00 - 6:00 p.m.

Dinner: 6:00 p.m.

Menu Choices: Chicken Florentine, Pan Roasted Atlantic Salmon or Vegetarian Pasta Primavera

We are currently seeking a sponsor for our January event. To learn more, please contact Matt Gatzke at 603-228-1231 or via <mailto:info@nhpec.org>.

Program Presentation Topic:

Managing Multigenerational Client Relationships and Workforce Issues



Each generation brings their own value to the workplace; however, working together can pose some unique challenges. Kira Copperman's presentation, "Managing Multigenerational Client Relationships and Workforce Issues" will provide a background of each generation including: traits, influences, communication styles, and work styles. Techniques to resolve common generation clashes will be highlighted along with proven techniques for recruiting, retaining and engaging each generation. Although all generations will be discussed, there will be an added focus on the millennial generation.

Recommendations for harnessing the strengths of each generation for a more productive workforce will be included as well as managing client relationships through a generational lens.

About Our Presenter: Kira Copperman, LMSW, has over 15 years of experience in corporate management and human resources. She is the author of Send/Receive/Confirm: Optimizing Communication in the Modern Workplace and an award winning researcher in the area of workplace communication. She is also the host of a radio show, "Lessons from the Corner Office." She earned an Advanced Certification in Coaching from the Six Seconds Institute and is certified in Hogan, DiSC and MBTI. Kira has been a featured speaker at national and local conferences on numerous topics, including understanding and improving emotional intelligence, working in a multi-generational workforce and performance management. Recently, she was a featured presenter as part of Bloomberg's Innovator Speaker Series. She also presented at the AICPA Major Firms Group annual meeting as well as WebMD's kick-off of their WebMD Women's Network.

RSVP REQUIRED! To indicate that you will attend, [register online by clicking here](#) or reply via return email **by Wednesday, January 6, 2016**. Pre-registration is a must! If you are planning to attend the cocktail reception only, please also indicate this in your reply.

Guests?

If you plan to bring a guest to the January 13th meeting, please include the name(s), company name and city/state, and entrée choice along with your own when replying. Please forward the \$45 per guest fee to our attention at the regular mailing address: NHEPC, 53 Regional Drive, Suite 1, Concord, NH 03301. (All guests must be paid in advance.)

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Promote Council Membership and Become Eligible to Win a Gift Certificate for Dinner for Two!

The council will award a restaurant gift certificate to the member who recruits the most new members between now and our March 9, 2016 meeting. Any completed membership applications received by January 12 will be reviewed for approval on January 13, 2016 immediately prior to the dinner meeting. A membership application is available for download at www.nhepc.org.

We look forward to seeing you at the Manchester Country Club on January 13.